

MBA



SSI

# Learning Outcomes

- What is Corporate Governance?
- Why Corporate Governance?
- The Parties involved in Corporate Governance
- The Functions of Corporate Governance
- The Principles of Corporate Governance
- The 4 Pillars of Corporate Governance
- The 4 P's
- The Models of Corporate Governance
- Financing Options

# Corporate Governance

- the framework of rules and practices by which a board of directors ensures accountability, fairness, and transparency in a company's relationship with its all stakeholders (financiers, customers, management, employees, government, and the community)
  - Business Dictionary
- The corporate governance framework consists of
  - (1) explicit and implicit contracts between the company and the stakeholders for distribution of responsibilities, rights, and rewards,
  - (2) procedures for reconciling the sometimes conflicting interests of stakeholders in accordance with their duties, privileges, and roles,
  - (3) procedures for proper supervision, control, and information-flows to serve as a system of checks-and-balances.

# Why Corporate Governance?

- Better access to external finance
- Lower costs of capital-interest rates on loans
- Improved company performance-  
Sustainability
- Higher Firm valuation and share performance
- Reduced Risk of corporate crisis & scandals

# The Parties

## Corporate Governance - Parties

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### Share- holders

Those that own  
the company

### Directors

Guardians of  
the Company's  
assets for the  
Shareholders

### Manager

Who use the  
Company's  
assets



# The Parties



# The Functions



# Principles of Corporate Governance

- **Sustainable development of all stake holders**
- **Effective management and distribution of wealth**
- **Discharge of social responsibility**
- **Application of best management practices**
- **Compliance of law in letter & spirit**
- **Adherence to ethical standards**

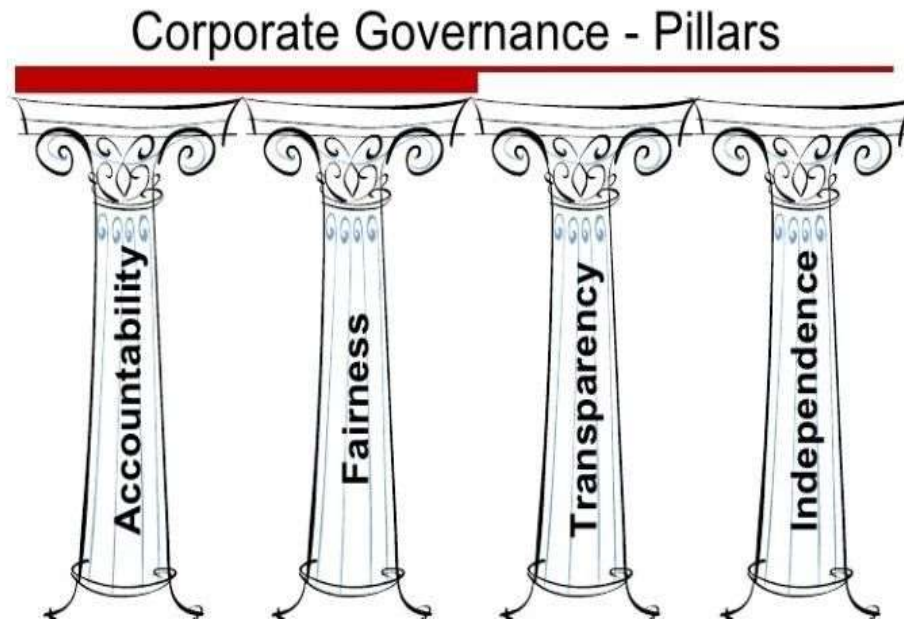


# Corporate Governance



# Four Pillars of Corporate Governance

- Accountability
- Fairness
- Transparency
- Independence



# Accountability

- Ensure that management is accountable to the Board
- Ensure that the Board is accountable to shareholders

# Fairness

- Protect Shareholders rights
- Treat all shareholders including minorities, equitably
- Provide effective redress for violations

# Transparency

- Ensure timely, accurate disclosure on all material matters, including the financial situation, performance, ownership and corporate governance

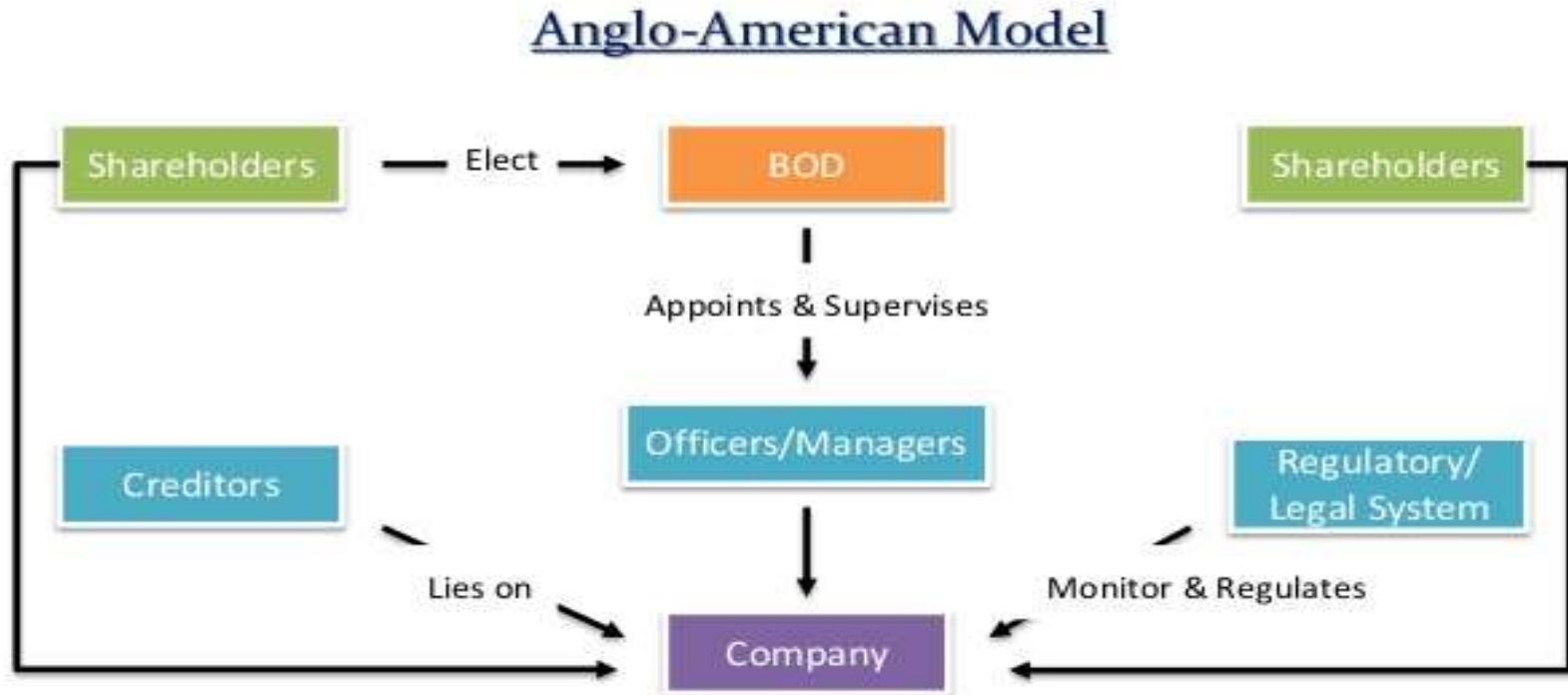
# Elements of Corporate Governance

- Good Board practices
- Control Environment
- Transparent disclosure
- Well-defined shareholder rights
- Board commitment

# The Anglo-American Model

- More individualistic business societies in Great Britain and the United States. This model presents the board of directors and shareholders as controlling parties. Managers and chief officers ultimately have secondary authority.
- Managers derive their authority from the board, which is (theoretically) beholden to voting shareholders' approval.
- Most companies with Anglo-Saxon corporate governance systems have legislative controls over shareholders' ability to assert practical, day-to-day control over the company.

# The Anglo-American Model

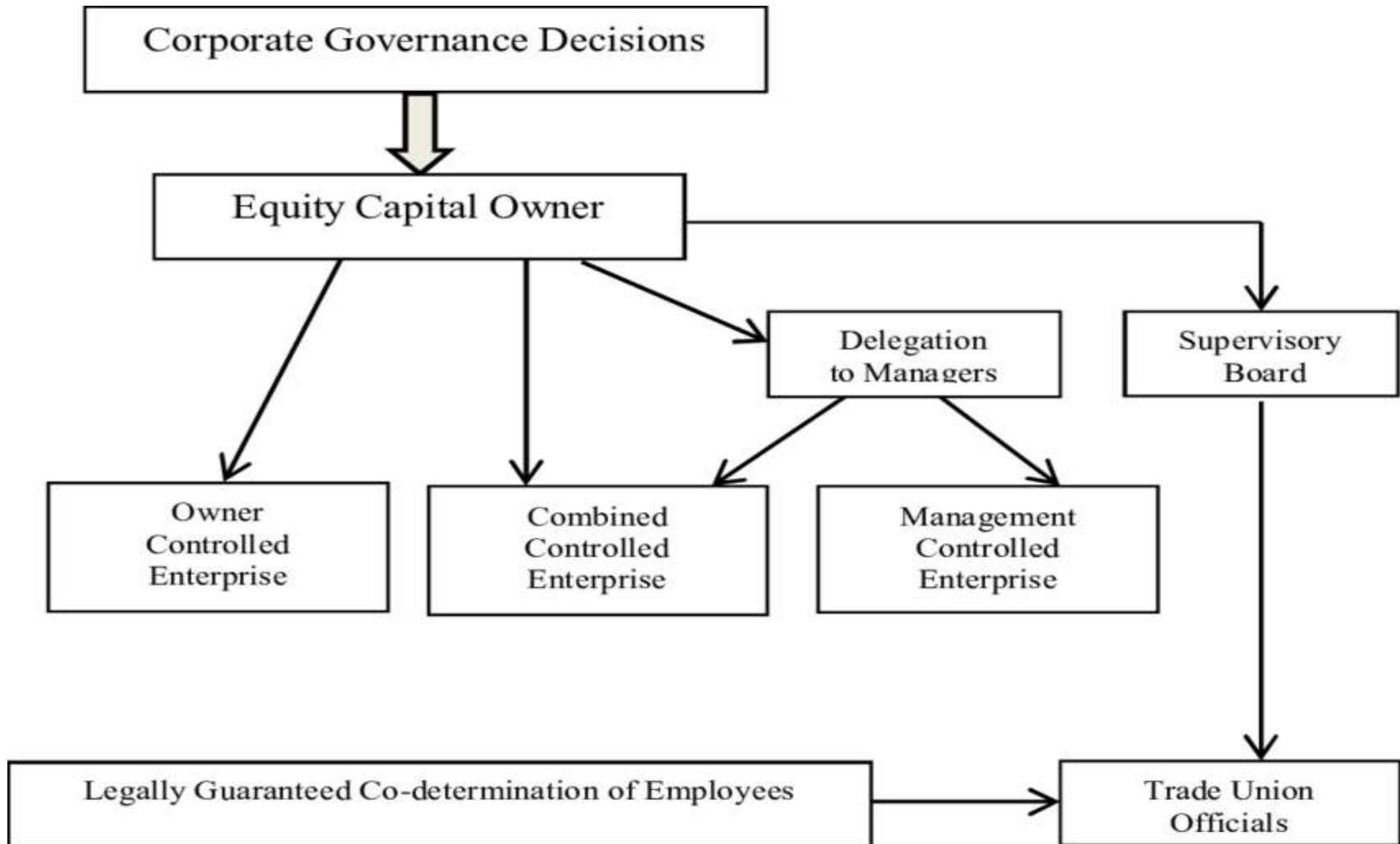




# The European Model

- The corporate entity is seen as a coordinating vehicle between national interest groups. Banks often play a large role financially and in decision making for firms. Special protections are offered to creditors, particularly politically connected creditors.
- These companies usually have an executive board and a supervisory council. The executive board is in charge of corporate management; the supervisory council controls the executive board.
- Government and national interest are strong influences in the continental model, and much attention is paid to the corporation's responsibility to submit to government objectives.

# The European Model



# The Japanese Model

- Governance patterns take shape in light of two dominant legal relationships: one between shareholders, customers, suppliers, creditors and employee unions; the other between administrators, managers and shareholders.
- There is a sense of joint responsibility and balance to the Japanese model. The Japanese word for this balance is "keiretsu," which roughly translates to loyalty between suppliers and customers.
- In practice, this balance takes the form of defensive posturing and distrust of new business relationships in favor of the old.

# The Japanese Model



# The 4 P's

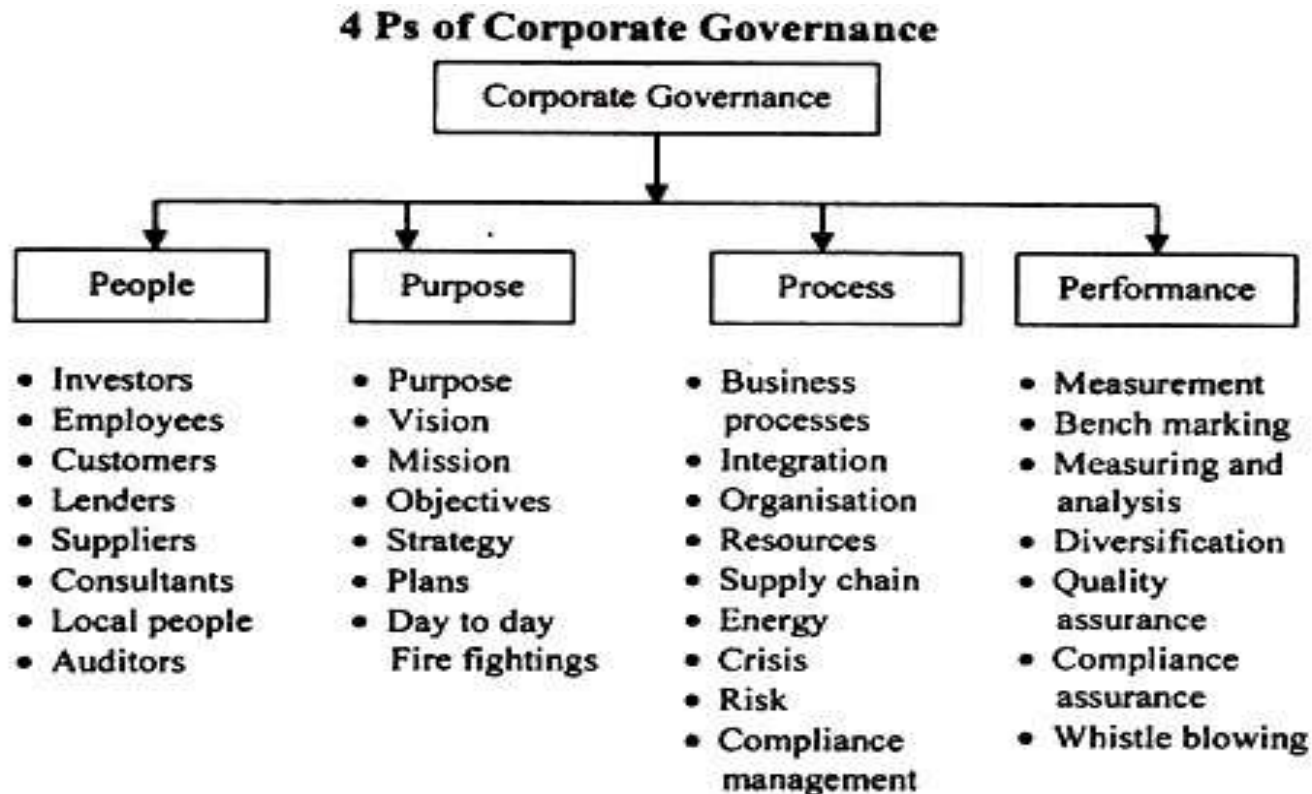


FIG. 3.2: 4 PS OF CORPORATE GOVERNANCE

# Corporate Financing Options

